

## Addressing Barriers to Delivering Tobacco Dependence Interventions Across Mental Health Settings

February 10, 2010

Daryl Sharp, PhD, APRN-BC  
Susan Blaakman, MS, APRN-BC

## Objectives

- To apply principles from leadership, organization and health behavior change sciences to the challenges inherent in disseminating tobacco dependence (TD) treatment across mental health settings
- To brainstorm & strategize with webinar participants regarding strategies to facilitate TD implementation effectiveness



## Historical perspectives

- Scope of the problem acknowledged widely
- Many educational/training materials available
- Various care delivery models described
- Moving to wider scale dissemination

## Diffusion of Innovation = Widespread implementation of tobacco dependence treatment

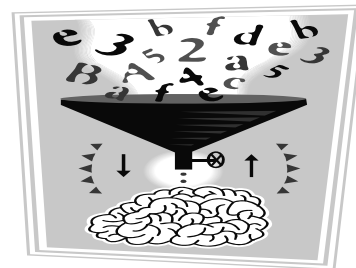


Opens a literature that may help us strategize about how to effectively disseminate tobacco dependence treatment across mental health settings

## Goal/Rationale

- To reduce the morbidity and mortality burden of tobacco dependence for the mentally ill
- High prevalence leads to more stigmatization & marginalization in an already vulnerable population
- Tobacco dependence interferes with recovery; ability of many to lead healthy, productive lives

## We know what we need to do



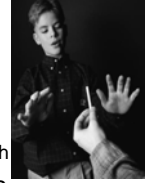
## We know what we need to do

- Enforceable smoke free policies
- Staff training: brief and intensive interventions
- Standardized assessments of smoking status & interest in stopping smoking
- Inclusion of Nicotine Dependence & Withdrawal on Axis I diagnosis list & treatment plan
- Protocols for & access to pharmacotherapy
- Treatment for staff who smoke
- Support for consumer-based models

(Prochaska, 2009; Ziedonis, 2007)

## We know what we need to do

- Denormalize tobacco use
- Facilitate culture change
  - “Person to person spread of smoking cessation”
  - Marginalization of smokers but not too much
- Advocate for public health strategies
  - Taxes
  - Countermarketing
  - Smoke-free policies (e.g. work places; health care facilities; restaurants & bars)



(Christakis & Fowler, 2008; Schroeder, 2008; Schroeder & Morris, 2010)

## Implementation Models

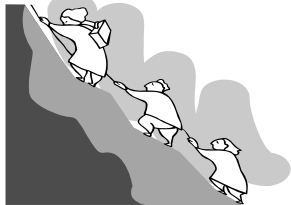
- In-patient treatment
- Out-patient treatment
  - Integrated
    - All MH clinicians expected to deliver brief & intensive interventions
  - Co-location of services
    - Intensive tobacco dependence service easily accessible (along with all MH clinicians expected to deliver brief interventions)
  - MH-PCP collaborative interventions
- Consumer-delivered interventions
- Community-based treatment

## So what's our challenge?

- A significant proportion of MH providers lack interest in addressing tobacco dependence
- A significant proportion of our treatment settings struggle to provide patients with adequate treatment



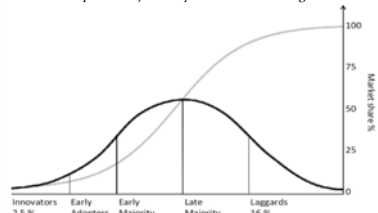
***For many care delivery settings, significant practice change is needed***



***Leadership, organization science & behavior change literature can provide helpful guidance***

## Innovation-Diffusion Model

Describes the process by which an innovation is accepted or rejected by an individual or organization



Rogers, E.M. (1962; 2003). Image: [http://en.wikipedia.org/wiki/Diffusion\\_of\\_innovations](http://en.wikipedia.org/wiki/Diffusion_of_innovations)

## Clinical innovation implementation

- *Change and innovation fail not because the goals or new strategies are inappropriate but because organizations are unable to successfully implement them* (Caldwell et al., 2008)



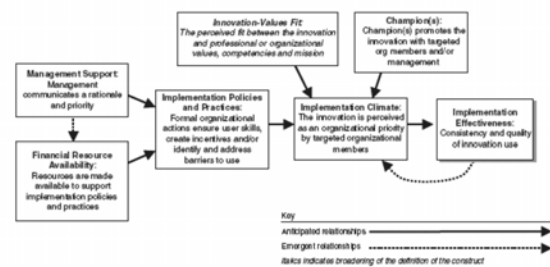
- *Like individuals who work to stop smoking, effective practice change requires clinicians to change their behavior*

## Innovation use is related to:

- **Management support**
  - *Management communicates rationale & priority*
- Financial resource availability
  - Resources made available to support implementation policies & practices
- Implementation policies & practices
- **Implementation climate**
  - *Innovation perceived as work priority by members*

(Helfrich et al., 2007; Klein, Conn & Sorra, 2001)

### Conceptual Framework of Complex Innovation Implementation



Source: Adapted from Klein and Sorra (1996, 1056).

(Helfrich et al., 2007, p. 282)

## Management Support

- The public policy arm of an organization's "tobacco control program"
- Responsible for providing the structural supports through policies and procedures that support denormalization & the cultural shift toward tobacco free recovery
- Accountable for defining the vision, staying connected with the body, dealing effectively with sabotage

(Friedman, 1991)

## Leadership Matters



A significant failure of leadership is at the heart of health care organizations that do not provide adequate patient-centered evidence-based treatments for the leading preventable cause of death and disease worldwide.

## Differentiation and Leadership

“The key to successful leadership has more to do with the capacity for self-definition than with the ability to motivate others.”

Friedman (1985, p. 221)



## Differentiation defined

- Refers to taking responsibility for defining positions on matters of importance
- Consistent with one's own values and goals
- Holding onto such positions in the face of reactivity from others

(Friedman, 1985; 1991)

## Essential leadership components

- **The leader needs to define his or her position:**
  - Take non-reactive, clearly conceived and well defined positions
- **The leader needs to stay in touch/connected with the body**
- **The leader needs to have a capacity to deal with the inevitable sabotage**

(Friedman, 1985; 1991)

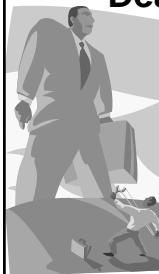
## Component I Defining the vision

- Communicates TD as organizational priority
  - Articulates risks & benefits, rationale, fit with professional & organizational values/mission
- Discerns organization's strengths and weaknesses with respect to TD intervention delivery
- Sets and enforces policies
- Thoughtfully identifies & recruits potential champions

## Component II Staying in touch

- Is visible and personally involved with TD champions
- Works with champions who take lead in implementing policy, conducting training, collaborating with staff
- Allocates resources (e.g. information systems support/ system prompts, staffing)
- Uses variety of venues to keep issue central (e.g. presentations, print media, employee treatment)
- Recognizes staff efforts to deliver high quality TD interventions

## Component III Dealing with sabotage



- Exploring vs. defending against nay-sayers
- Responding to policy violators (vs. looking the other way)
- Managing the triangles
  - Not the responsibility of management to persuade employees to value TD interventions
  - Is the responsibility to expect employees to follow policies and to do no harm
- Engaging employees in problem solving

## Innovation Implementation

Management support including:

- Financial resource availability
- Champions
- Innovation-values fit
- Implementation policies & practices



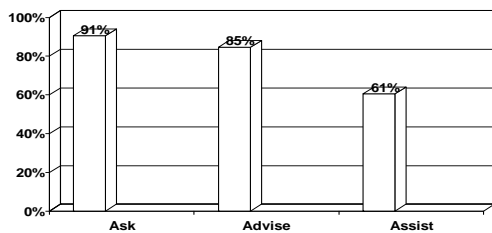
## Implementation Climate

- Employees' shared perceptions of the importance of innovation implementation within the organization
  - Strong climate when employees perceive innovation implementation as a major organizational priority as evidenced by promotion, support and reward

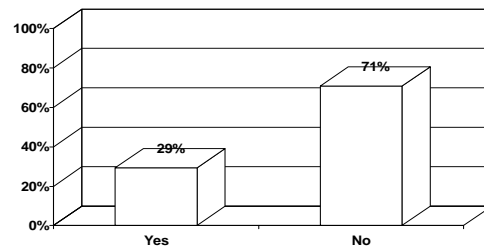
(Hellfrich et al., 2008, p. 283)



## Brief Interventions by APNA Nurses



## Intensive Interventions by APNA Nurses



## Findings/Implications

- Nurses reported relatively high knowledge (re: meds, counseling, resources) but lacked confidence in ability to help & in clients' abilities to reduce/quit smoking
- Nurses asked & advised but did not consistently refer or provide intensive interventions
- Nurses less likely to intervene if not confident

(Sharp, Blaakman et al., 2009)

## Findings/Implications

- Education including strategies to **enhance motivation** needed to **build nurses' efficacy/confidence** in delivering tobacco dependence interventions
- Respondents more likely interested in topic but 1/4 did not rate it as a work priority
- **Workplace values impact nurses**
- Increasing value of tobacco dependence interventions is vital to support wellness/recovery & denormalization efforts

(Sharp, Blaakman et al., 2009)

***In addition to holding leaders and managers accountable, how can we strengthen implementation climates in MH treatment settings?***

***How do we foster health care team norms that support effective implementation of TD interventions?***

***What strategies can we use?***

### **Team norms that support change**

A commitment to behave in ways to implement interventions:

- Group is willing to tolerate mistakes
- Work effectively as a team
  - Awareness & conviction
  - Knowledge & skills
  - Use of data to achieve results
  - Clear mutual perceptions of task/objectives
  - Inclusive in decision-making
  - Authority to manage work
  - Support one another when new things are tried

(Caldwell et al., 2008; Lukas, Mohr, & Meterko, 2008)



### **Strategy: Think parallel process**

- Meet people where they are
- Strive to understand staff perspective
- Wherever possible, offer options
- Roll with resistance non-reactively
- Avoid willfulness
- Support staff initiatives for change
- Partner with staff to tailor interventions for their practice context

(Miller & Rollnick, 2001; Williams et al., 2006)

### **Strategy: Acknowledge reality**

- Providers usually work at a busy pace
- Staffing patterns tend to be relatively lean
- There is little time to keep on top of the literature across multiple legitimate competing interests
- Adopting new practice strategies often involves adaptation of the innovation and the organization

(Weiner et al., 2007)

### **Strategy: Consultation & supervision**

- Education/training is necessary but not sufficient to facilitate behavior change
- Explore values fit with intervention delivery
- Problem-solving/skills building with treatment staff equally important
- Mobilizes social support
- Supports integration of TD treatment (often perceived as external regulation) into clinical practice

(Williams et al., 2006)

### **Strategy: Measure progress**

- Decide how you will know if you are making progress
  - Abstinence rates
  - # of CPD
  - # of serious quit attempts
  - # & type of interventions delivered (ask-advise-refer; intensive)
  - Staff knowledge, efficacy, motivation
- Use data to revise program as needed



## Case Study #1

- Recently established outpatient MH clinic targeting Rx refractory clients
- **On site champions:** Facility Medical Director, Clinic Medical Director & Social Worker
  - **Developed vision; strong advocate for TD interventions; allocated financial resources for training & consultation; setting expectations that treating TD is essential part of recovery-focused patient-centered care**

## Case Study #1

- Model **choice:** Co-located intensive TD intervention program piloted in another agency
  - All staff to deliver brief interventions
  - Intensive interventions delivered by those self-identified
- **Supporting staff initiatives for change**
- **Training staff including champions**
- **Access to ongoing consultation & supervision**
- **Monitoring outcomes**

## Case Study #2

- Research intensive hospital
- Senior medical & nursing management advocates **champions at executive level thoughtfully identify mid-level champions**
- Working with nursing practice to pilot interventions on CV unit—**supporting staff initiatives for change**
- Studying practice flow and feasibility from key informants (NPs who will play a pivotal role in implementation) **striving to understand staff perspective; meeting them where they are**

## Case Study #2

- Risks of continued ineffectiveness & potential benefits of evidence-based Rx **exploring values fit**
- Initial response doubtful of feasibility **rolling with resistance; striving to understand perspective**
  - Reframed expectation from “the NPs have to deliver this intensive intervention to...the NPs have a crucial role to play but perhaps can partner with the nurses to deliver the full intervention” **tailoring to practice context**
- **Training champions**
- **Providing ongoing consultation & supervision**
- **Monitoring referrals & outcomes**

## Our Challenge

- **Tobacco dependence treatment needs to be designed and implemented in ways that are acceptable to:**
  - Patients
  - Families
  - Clinicians
  - Health care systems
  - Community stakeholders



## Our challenge

- We know what we need to do
- We know what our leaders need to do
- If it's not working well where you practice, it is important to strategize with your colleagues and leaders about how to improve delivery of TD interventions
  - Many of the tools we encourage our clients to use to stop smoking can help **us** find solutions to more effectively deliver TD interventions across care settings.



## Questions/Thoughts



## Acknowledgements

Smoking Cessation Leadership Center:  
<http://smokingcessationleadership.ucsf.edu/>

Substance Abuse & Mental Health Services Administration:  
<http://www.samhsa.gov/>

American Psychiatric Nurses Association:  
<http://www.apna.org/>



And thank you, too, for your attention!

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